MailPiece/Campaign Name: MoreVent Monthly Buy Back Letter with Opt@Mail

**Goal:** The purpose of this campaign is to promote MoreVent's heating and air-conditioning repair and replacement services to its target audiences in PA and DE.

**Solution**: MoreVent decided to leverage ANRO's product, to integrate their direct mail message across digital channels to truly stay top of mind in their client's eyes. MoreVent integrates direct mail with 7 other marketing components to create a truly opti-channel experience. Direct mail is paired with Mail Tracking, Informed Delivery®, Call Tracking, Online Retargeting, Social Retargeting, Social Match, and Lead Match to provide a seamless, integrated marketing campaign that increases exposure and enhances results.

Result: Informed Delivery Response Rate: 63%

## Mail Piece Image

MoreVen HEATING • COOLING • PLUMBI 1041 Andrew Drive West Chester, PA 19380			

Ride-along Image

